Rochelle - 00:07

Hi, everybody. Welcome to our August community call with Nosana. I'm Rochelle T. And today I'm joined with Sean, Sjoerd, and Laurens. So yay. Welcome in, guys. Happy to have you join me today.

Laurens - 00:25

Thanks. Great to be here and great to see the community here as well. After all, it's the community.

Sjoerd - 00:38

Hello, everyone. Thanks for having. Thanks for having us, Rochelle.

Rochelle - 00:42

Thanks. Thanks.

Speaker 4 - 00:44

Yeah, thanks, Rochelle. Let's go.

Rochelle - 00:46

Let's go. Okay, so we can. We can start the. The call here with some news. I heard there's some news coming out of the Netherlands that's pretty exciting. Anyone want to share?

Sjoerd - 01:07

I've also heard something. Yeah, there's. There's some news going around. I think I know what you're referring to. Is it that our token is now tradable on the. Well, I think the biggest exchange in Europe, Bitvavo. Yeah. Well, I think that's huge news. It's a very prestigious exchange. Bitvavo. I think they're considered tier one. Their Europe cryptocurrency sector. It's by far the biggest Dutch exchange, which is also cool for us since, you know, big team of Nosana is actually located in the Netherlands. So that's, you know, it feels close to home. I've heard Sean mentioning he already is seeing in Discord. There's quite some Dutch people now also coming into our community channels, which is cool. So that's great news.

Speaker 4 - 02:08

Yeah, we've seen. We've seen a few, as we would call them, cheese heads popping up in the Discord today.

Sjoerd - 02:16

Cheese head? Yeah. No, but they're. Yeah, no, yeah, it's pretty cool.

Speaker 4 - 02:25

I mean.

Sjoerd - 02:29

Go ahead, Sean.

Laurens - 02:30

Sean, go ahead.

Speaker 4 - 02:33

Well, it's. It's pretty cool. I mean, they're the market leader in the Benelux and they've got over 2 million European users and a million of us. A million of them are Dutchies, so. And apparently they're in 26 other European countries. I think they've got their own, you know, main URL for each country that they trade in. And I heard this morning that they've also applied for German license, so they'll be expecting that sometime this year.

Sjoerd - 03:04

Great. Yeah, that's cool.

Laurens - 03:08

Yeah. Also on a personal level, like, especially for us living in the Netherlands, right? Everybody in the Netherlands, it's like into a bit. Are using metal. So every time about, like I explain about.

Rochelle - 03:37

Oh, I think we lost Laurens, you there?

Speaker 4 - 03:42

Yeah, yeah, he's dropping out. Pretty bad.

Sjoerd - 03:44

Audio was a bit weird again.

Laurens - 03:46

Fine. Yeah, let me try to read.

Speaker 4 - 03:50

But it's a really great thing with the Bitvavo stuff. You still there, Laurens? Yes. He's dead. No stuff. And you know, the exchanges now are. Talk to us.

Rochelle - 04:12

Oh, my. What? Are we pulling too much bandwidth on Discord without how large our call is today. Everyone's dropping out. I hope mine's okay. Let me open up the. I could open up the chat and see. I can't see. I didn't. Doesn't Bitvavo sponsor the Dutch national football team? Oh, no, everyone's gone.

Speaker 4 - 04:52

Yeah, they sponsored the Dutch national football team, the Orania. And.

Rochelle - 05:04

Well, that's pretty cool. Exciting.

Speaker 4 - 05:07

If you guys tuning in just right.

Rochelle - 05:11

You guys tuning in audio still.

Sjoerd - 05:14

Oh, but I can sit.

Rochelle - 05:15

Oh, my God, this is terrible. Well, for everyone tuning in the general chat, I'm putting up the slides of the presentation that we originally wanted to show on screen in my test. It worked. Okay. But I think with so many of us in the audience, it's not. So you can follow along in the general chat while you're in here with us. Yeah. Okay. So super excited for Bitvavo announcement. They're really great. But let's. Let's move on so we don't spend too much time and hopefully your guys's audio will work. Do we have any updates on our partners? Oh, my God, I'm inaudible. Hello. Oh, I'm perfect. Thanks, Matt.

Sjoerd - 06:34

Yeah, I think your audio is okay. Hopefully. Is mine good again?

Speaker 4 - 06:38

Oh, yeah.

Laurens - 06:38

Yeah, it's good again. Yeah, it's good again.

Sjoerd - 06:42

Just trying again. great. All right. Yeah, sorry for that. I think Discord is having some issues because all the connections seem fine, but yeah, just to quickly circle back on the Bitvavo news. It's great. Indeed. I consider this a big milestone also for us as a token within, you know, the European and the Dutch ecosystem. So super great news. Looking forward and being able to, you know, to distribute our token and giving more people access to the network this way. So super exciting. You work out a little bit. Rochelle, when you asked the second question for us to chat about, I heard something with a partnership, right?

Rochelle - 07:26

Yes, yes. Can you tell us any news about our partners? I know everyone listening in is always wondering for some updates. It's a perfect time to spill it.

Sjoerd - 07:39

Yes, 100%. I think we're. We're partnering at this point with multiple. Yeah. With multiple parties. One interesting one is on the demand side. We also have partnerships on the. On the supply side. Yeah. Maybe start on the supply side. I think a lot of people may know already. They got PiKNiK. They're a leading enterprise infrastructure provider. This means they have a lot of nodes. So PiKNiK works also close together with Filecoin. They have a lot of GPUs. They have been in Testnet I think since the beginning. I'm not sure if anyone or if a lot of people know this, but they have been supplying GPUs among the rest of the community. They've been very happy with how it went for them, how they've been able to, you know, supply their infrastructure to us.

Sjoerd - 08:40

And this led to, yeah, a real partnership, which means they'll be able to supply more GPUs to the network. So this is great. Picnic.

Laurens - 08:52

Yeah. To. Okay, a little bit about PiKNiK. I think what's especially powerful is now is the combination that we have on the network regarding the nodes. So we have a lot of consumer nodes with consumer GPU cards which we already showed are to be used for. Right. That's our power. But it's also really nice to have a like PiKNiK bringing these enterprise gps that are compliant with some clients and enterprise, it's a must have. So we have to combine consumers and these more.